



About Qumranet:	<p>Based in Sunnyvale, CA and Netanya, Israel, Qumranet™ is an enterprise software company offering a virtual infrastructure platform to enable Independent Computing™. Organizations use Qumranet's first product, Solid ICE™, to host Windows and Linux desktops centrally on servers in the data center, creating what Qumranet calls an Independent Computing Environment™ (ICE™) for users. This enables centralized provisioning, management, storage and policy enforcement for desktop environments, and at the same time, provides a superior end-user experience. Solid ICE reduces desktop and laptop TCO by more than 50%. Qumranet is also the creator, maintainer and global sponsor of the KVM Open Source Hypervisor Project. Qumranet, Solid ICE, Independent Computing, ICE, and SPICE are trademarks of Qumranet.</p>	
Executive Management:	<p>Benny Schnaider CEO & Co-Founder</p> <p>Rami Tamir President & Co-Founder</p> <p>Moshe Bar CTO & Co-Founder</p>	<p>Giora Yaron Ph.D Chairman of the Board & Co-Founder</p> <p>Avi Kivity KVM Maintainer</p> <p>John-Marc Clark VP of Marketing</p>
Number of Employees:	<p>Approximately 45, as of September, 2007</p>	

530 Lakeside Drive, Suite 220
Sunnyvale, CA 94085

10 Giborei Israel St.
Netanya, 42504, Israel
P.O.B 8115

info@qumranet.com
www.qumranet.com

T: +1 (408) 730 5768
F: +1 (408) 716-3263

T: +972 9 8858485
F: +972 9 8652391



<p>Technology:</p>	<p>Product Name: Solid ICE. Solid ICE is the industry's first and only fully integrated desktop virtualization solution. Built from the ground up for enterprise-wide desktop virtualization deployments, Solid ICE enables enterprises to host desktops in KVM virtual machines on servers in the corporate data center. Users connect to these virtual desktops, which Qumranet refers to as Independent Computing Environments (ICE), via a remote protocol called SPICE. The benefits for IT include centralized provisioning, management, policy enforcement and compliance for desktops. In addition, due to the KVM and SPICE combination, Solid ICE delivers a superior end-user experience, especially with respect to graphics and multimedia. Solid ICE is comprised of an integrated desktop virtualization solution stack that includes the operating system environment - Linux, the Hypervisor - KVM and a comprehensive enterprise desktop virtualization feature set that includes a connection broker, policy manager, image manager, provisioning manager, load balancer & resource optimizers.</p>
<p>Market Opportunity:</p>	<p>The analyst firm IDC estimates that the installed base of business PCs approached 490 million as of December 2006. Less than five million are running virtualization software in 2007. Desktop virtualization is forecasted to rise exponentially, exceeding \$1.5 billion by 2011. Source: IDC, WW Virtual Client Computing 2007-2011 Forecast: The Virtualization Revolution: Rethinking Client Computing, Doc #206003, Apr 2007</p>
<p>Company Origin & Milestones:</p>	<p>Year Founded: 2005</p> <p>Funding: Privately held, with Series A funding from Norwest Venture Partners and Sequoia Capital.</p> <p>Milestones: The company is the creator, maintainer and sponsor of the KVM Open Source Hypervisor Project. KVM (Kernel-based Virtual Machine) is open source hypervisor software that provides both full and para-virtualization capabilities for Linux on x86 hardware containing virtualization extensions from Intel and AMD. As of Q1 2007, KVM is included in the Linux kernel.</p> <p>Qumranet will officially launch on September 24th at the DEMOfall 2007 Conference in San Diego.</p>